

## Message Text

UNCLASSIFIED

PAGE 01 WELLIN 04088 100141Z  
ACTION EA-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-05 H-02 INR-07  
L-03 NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15  
USIA-15 AID-05 COME-00 EB-08 FRB-01 TRSE-00  
XMB-04 OPIC-06 LAB-04 SIL-01 OMB-01 SSC-01 /101 W  
-----041412 100844Z/10

R 092301Z SEP 77  
FM AMEMBASSY WELLINGTON  
TO SECSTATE WASHDC 3996  
INFO AMEMBASSY SUVA  
AMEMBASSY CANBERRA  
AMCONSUL AUCKLAND POUCH

UNCLAS WELLINGTON 04088

EO 11652: N/A  
TAGS: ETRD, PINR, NZ  
SUBJECT: GNZ ANNOUNCES APPOINTMENT OF NEW SECRETARY  
FOR TRADE AND INDUSTRY DEPARTMENT

REF: WELLINGTON A-103

1. GNZ HAS JUST ANNOUNCED THE APPOINTMENT OF MR J W H (HARRY) CLARK AS THE NEW SECRETARY OF THE DEPARTMENT OF TRADE AND INDUSTRY (DTI). HE WAS FORMERLY A DEPUTY SECRETARY. HIS APPOINTMENT IS REPORTED AS BEING EXPECTED TO STRENGTHEN THE DTI'S CLOUT IN OVERSEAS TRADE POLICY AS CLARK IS AN EXPERIENCED NEGOTIATOR IN BILATERAL AND MULTILATERAL TRADE MATTERS, INCLUDING EXPERIENCE IN THE GATT. WITH THE FORTHCOMING GATT MULTILATERAL TRADE NEGOTIATIONS HE IS EXPECTED TO MAKE A KEY CONTRIBUTION TO THE APPROACH NZ ADOPTS.

2. MR CLARK JOINED THE PUBLIC SERVICE IN 1946 AND TRANSFERRED TO THE DTI IN 1953 AS AN INVESTIGATING OFFICER IN THE COMMODITY DIVISION. FROM 1957 TO 1960 UNCLASSIFIED

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HE SERVED IN THE DEVELOPMENT DIVISION UNTIL HE WAS SECONDED AS SECRETARY TO THE NEW ZEALAND STEEL INVESTIGATING COMPANY LIMITED. HE REJOINED THE DTI IN 1962 IN THE EXPORT SERVICES DIVISION. FROM 1963 TO 1968 HE SERVED IN TRADE RELATIONS DIVISION AND WAS APPOINTED DIRECTOR, TRADE RELATIONS AND ECONOMICS DIVISION IN APRIL 1968. IN 1969 HE BECAME ASSISTANT

SECRETARY, TRADE POLICY DIVISION. HE WAS INVOLVED IN THE  
NEGOTIATIONS WHICH RESULTED IN THE SETTING UP OF NEW  
ZEALAND STEEL LTD, PACIFIC STEEL LTD AND THE OIL REFINERY.  
HIS APPOINTMENT AS DEPUTY SECRETARY OF DTI CAME IN  
DECEMBER 1974. HIS DUTIES HAVE INVOLVED THE ADMINIST-  
RATION OF THE DTI'S OVERSEAS TRADE FUNCTIONS AND INVOLVE-  
MENT IN TRADE TALKS AND NEGOTIATIONS CONCERNING  
INTERNATIONAL COMMODITY ARRANGEMENTS AND BRITISH  
ACCESS TO THE EEC. MR. CLARK, WHO WILL ASSUME HIS APPOINTMENT  
ON OCTOBER 1, SHOULD PROVE AN EFFECTIVE SUPPORT FOR HIS  
MINISTER WITHIN THE NEW ZEALAND GOVERNMENT.  
SELDEN

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, INDUSTRY, CABINET, PERSONNEL APPOINTMENTS  
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**Copy:** SINGLE  
**Sent Date:** 09-Sep-1977 12:00:00 am  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 77 WELLINGTON A-103  
**Retention:** 0  
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**Review Event:**  
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**Review Release Event:** n/a  
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**Subject:** GNZ ANNOUNCES APPOINTMENT OF NEW SECRETARY FOR TRADE AND INDUSTRY DEPARTMENT  
**TAGS:** ETRD, PINR, NZ, (CLARK J W H)  
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**Review Markings:**  
Margaret P. Grafeld  
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